LIGHT Snaps

A publication of the Lloyd D. Levenson Institute of Gaming, Hospitality & Tourism at Stockton University Rummy Pandit, L.PD., M.B.A., C.H.A., Executive Director

Atlantic City Gaming Win & Total Casino Revenue

Source: NJ. Division of Gaming Enforcement

Monthly Revenue	December2018	% Change	December2017
Total Gaming Win (includes Internet & Sports Wagering)	258,880,679	25.1	206,992,988
Sports Wagering Revenue	20,814,222	-	-
Internet Gaming Win	29,008,265	39.7	20,757,645
Casino Gaming Win	209,058,192	12.3	186,235,343

Year to Date Revenue	December2018	% Change	December2017

Atlantic City Casino Hotel Lodging

Source: N.J. Division of Gaming Enforcement

Casino Hotel Lodging Statistics For the Period Ended June 30, 2018	Q3 2018*	Q3 2017	YTD 2018*	YTD 2017
Occupancypercentage	88.2%	95.8%	84.1%	89.2%
Average Daily Room Rate (ADR)	\$151.66	\$118.44	\$138.74	\$110.31
Revenue Per Available Room (RevPAR)	\$133.76	\$113.47	\$116.68	\$98.40

* The DGE hassincerevised their quarterly reports to reflect recent changes in financial reporting methodology.

** RevPAR= ADR X Occupancy Percentage

Atlantic City Statistical Transportation Data

Source: South Jersey Transportation Authority

Travel Mode	December 2018	Change from Prior Year	December 2017	YTD December 2018	Change from Prior Year	YTD December 2017
AC Expressway						
Total Toll-Paying Traffic Pleasantville Toll Plaza	1 ///// 3/30	3.3%	1,355,934	19,236,387	4.0%	18,495,125
AC Airport						
Scheduled Service Passeng	96,253	8.9%	88,428	1,058,379	5.8%	1,000,230
Charter Passenge	5,397	-8.4%	5,894	106,558	4.6%	101,862
Total Air Passengers	101,650	7.8%	94,322	1,164,937	5.7%	1,102,092

Note: NJ Transit Rail Service to A.C. suspended to install federally mandated Positive Train Control (PTC) equipment. Service expected to resume early 2019

Legislative Information

U.S. House of Representatives H.R.341 (Pallon**p**) oposes amending Clean Ocean and Safe Tourism (COAST) Anti-Drilling Act "– As recorded by the

Egg Harbor Township applies for federalgrant to cover cost of demolishingéyesores- As reported by The Press of Alantic City, Egg Harbor Township officials have applied for a \$2.4 million grant from The Federal Emergency Management Agency's flood mitigation grant assistance **programo**lish four "eyesore mote"sin West Atlantic City and convert the land along Route 40 entrance to Atlantic City into green space. Four of Alantic City's eight motels, their Ho Motel, Destiny Inn, Bay Point Inn and Budget Motelthat were made uninhabitable due to regular tidal surges and flowding be acquired by the township and demolished to make wayefore ational fields, vegetation or restored wetlands to absorb flood water.

Casino Reinvestment Development Authority (CRDA) holds public hearing to discuss rehabilitation and preservation of three historic buildings used as affordableousing- As reported by The Press of Atlantic City, a Boston based property development company, WinnComplaieproposed a \$37 million project to rehabilitate and preserve the Schoolhouse Apartments, Disston Apartments and Liberty Apartments The historic buildings, which were recerted to 153 affordableousing units 40/years ago, would continue to be used as affordableusing following the renovations. WinnComparieseeking a \$4.45 million loan from the CRDA to finance the project.

Plans for AtlantiCare HealthPark approved by CRDA - As reported by the Press of Atlantic City, the Casino Reinvestment Development Authority voted on Jan. 22 to preliminarily approve AtlantiCare's plans to build a \$38 million HealthPark at Ohio and Atlantic Avenues across the street from AtlantiCare Regional Medical Center's Atlantic City Campus. In addition to lot (valued at \$3 million), AtlantiCare has asked the CRDA to provide \$15 million in funds.

New Jersey Gaming News

Alisa Cooper named vice chair of Casino Control Commissionas reported by The Press of Atlantic City, on Jan. 9, the Casino Control Co**inssi**on named Alisa Cooper, a native of Atlantic City vice chair for 2019 Ms. Cooper **a** Atlantic County freeholder from 2005 to 20,1was appointed to the commission in 2012 and reappointed for a fivee r term in 2014.

Complaint filed against DraftKings regarding operation of DraftKings Sports Betting National Championship' – As reported by ESP, Marticipants of the DraftKings Sports Betting National Championship' held Jarl-13, allege the company "operated with negligence and in an arbitrary manner

DGE levies first fine for underage internet gambling As reported by The Press of Atlantic CityNew Jersey's Division of Gaming Enforcement (DGE) issued a \$30,000 fine to internet gaming website playsugarhouse.com for allowing underage gamblers to place bets on their site **forgearer**The activity occurred from November 2016 through January 2018 due to a software defect that failed to accurately record patro'nbirthdatesThe error has since been fixed.

National Gaming News

Arizona and Hawaii among latest states to introduce bills for stateegulated sports betting As reported by LegalSportsReport18 U.S. states have introduced 40 sports betting bills in 2019. On Jan. 23, that list expanded to include Arizona (S1158) ich would allow sports bettig at abroad range of locationsincluding the state's 24 tribal gaming facilities and the Sky Harbor Airport; and Hawaii (H1101), which would create the Hawaii Sports Wagering Corporation an entity similar in structure to the lottery commissions of Delawa and Rhode Island. Notably the launch of stateulated sports betting in Hawaii would be the first legalized form of gambling in the state.

New York State Gaming Commission approves draft regulations for sports betting at commercial casinos- As reported by CalvinAyre, on Jan. 28, the New York State Gaming Commission approved draft regulations allowing four upstate commercial casinos to ioffperson sports betting. The casinos, which already have agreements with sports betting technology partners, could launch sportsbooks as early as April 2019. The draft regulations make no provision for mobile or online sports wagering and do not specifically include tribal gaming operators.

Pennsylvania launches three more sportsbooks in January bringing total to sixAs reported by LegalSportsReport, Pennsylvania gaming continues to expand with three sportsbooks (Parx, South Philadelphia Turf Club and Harrah's Philadelphia) opening in January. The South Philadelphia Turf Club, located close to three major sports arenas, is expected to replicate the success of New Jersey's Meadowlands sportsbook, located next to MetLife Stadium, which currently leads the New Jersey market with more than \$3.5 million in revenue for the month of December. At the end of its first full month of sports betting Pennsylvania readize million in win (hold) and \$16 million in wagers (handle) for December.

Schoolsadapt to legal wagering on college sports As reported by SportsBusiness Journand reprinted in Biz Journals college athletics programs in the eight stated (ware, Mississippi, New Jersey Nevada New Mexico, Pennsylvania, Rhode Island and Weisginia) that currently allow wagering on college sports have had to adapt to new concerns. While the NCAA has long banned athletes and others from betting on sports the increased availability outs wagering may have unknown impacts on college communities. Several states including Pennsylvania have requested that gaming regulators banvagering orthe state's college sports. To date only New Jersey has specifically prohibited sportsbooks in the aste from accepting wagers

Hospitality & Tourism News

Arena Football League franchise planned for Atlantic City As reported by The Press of Atlaint City, on Jan. 22 the Casino Reinvestment Development Auth(OR)(A) voted to enteinto a nonbinding threeyear public